
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D. C. 20549
FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2022

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File No.: 000-09881



SHENANDOAH TELECOMMUNICATIONS COMPANY

(Exact name of registrant as specified in its charter)

Virginia

(State or other jurisdiction of incorporation or organization)

54-1162807

(I.R.S. Employer Identification No.)

500 Shentel Way, Edinburg, Virginia 22824
(Address of principal executive offices) (Zip Code)

(540) 984-4141

(Registrant's telephone number, including area code)

SECURITIES REGISTERED PURSUANT TO SECTION 12(B) OF THE ACT:

| | | | |
|-----------------------------|------------------|--|---|
| Common Stock (No Par Value) | SHEN | NASDAQ Global Select Market | 50,098,304 |
| (Title of Class) | (Trading Symbol) | (Name of Exchange on which Registered) | (The number of shares of the registrant's common stock outstanding on October 26, 2022) |

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes No

SHENANDOAH TELECOMMUNICATIONS COMPANY
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SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

| | September 30, 2022 | December 31, 2021 |
|---|-------------------------------|------------------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 33,033 | \$ 84,344 |
| Accounts receivable, net of allowance for doubtful accounts of \$371 and \$352, respectively | 23,592 | 22,005 |
| Income taxes receivable | 29,457 | 30,188 |
| Prepaid expenses and other | 11,915 | 29,830 |
| Current assets held for sale | 19,742 | — |
| Total current assets | <u>117,739</u> | <u>166,367</u> |
| Investments | 12,784 | 13,661 |
| Property, plant and equipment, net | 641,407 | 554,162 |
| Intangible assets, net and goodwill | 81,612 | 69,853 |
| Operating lease right-of-use assets | 55,749 | 56,414 |
| Deferred charges and other assets | 13,167 | 10,298 |
| Non-current assets held for sale | — | 19,978 |
| Total assets | <u>\$ 922,458</u> | <u>\$ 890,733</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Current maturities of long-term debt, net of unamortized loan fees | \$ 105 | \$ — |
| Accounts payable | 35,836 | 28,542 |
| Advanced billings and customer deposits | 11,443 | 11,128 |
| Accrued compensation | 10,721 | 9,653 |
| Current operating lease liabilities | 2,962 | 3,318 |
| Accrued liabilities and other | 14,040 | 14,611 |
| Current liabilities held for sale | 3,834 | 38 |
| Total current liabilities | <u>78,941</u> | <u>67,290</u> |
| Long-term debt, less current maturities, net of unamortized loan fees | 24,869 | — |
| Other long-term liabilities: | | |
| Deferred income taxes | 84,639 | 86,014 |
| Asset retirement obligations | 9,727 | 9,615 |
| Benefit plan obligations | 7,711 | 8,216 |
| Non-current operating lease liabilities | 52,001 | 51,692 |
| Other liabilities | 22,059 | 21,824 |
| Non-current liabilities held for sale | — | 3,807 |
| Total other long-term liabilities | <u>176,137</u> | <u>181,168</u> |
| Commitments and contingencies (Note 12) | | |
| Shareholders' equity: | | |
| Common stock, no par value, authorized 96,000; 50,098 and 49,965 issued and outstanding at September 30, 2022 and December 31, 2021, respectively | — | — |
| Additional paid in capital | 56,143 | 49,351 |
| Retained earnings | 586,368 | 592,924 |
| Total shareholders' equity | <u>642,511</u> | <u>642,275</u> |
| Total liabilities and shareholders' equity | <u>\$ 922,458</u> | <u>\$ 890,733</u> |

See accompanying notes to unaudited condensed consolidated financial statements.

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(in thousands, except per share amounts)

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|------------|------------------------------------|--------------|
| | 2022 | 2021 | 2022 | 2021 |
| Service revenue and other | \$ 66,924 | \$ 62,244 | \$ 197,359 | \$ 182,635 |
| Operating expenses: | | | | |
| Cost of services exclusive of depreciation and amortization | 27,477 | 25,747 | 80,572 | 73,819 |
| Selling, general and administrative | 22,227 | 20,238 | 69,152 | 60,711 |
| Restructuring expense | 641 | 1,160 | 1,031 | 1,821 |
| Impairment expense | 477 | — | 4,884 | 99 |
| Depreciation and amortization | 17,873 | 14,248 | 47,008 | 40,714 |
| Total operating expenses | 68,695 | 61,393 | 202,647 | 177,164 |
| Operating (loss) income | (1,771) | 851 | (5,288) | 5,471 |
| Other (expense) income: | | | | |
| Other (expense) income, net | (1,208) | 138 | (1,967) | 3,076 |
| (Loss) income from continuing operations before income taxes | (2,979) | 989 | (7,255) | 8,547 |
| Income tax benefit | (251) | (5,506) | (699) | (2,519) |
| (Loss) income from continuing operations | (2,728) | 6,495 | (6,556) | 11,066 |
| Discontinued operations: | | | | |
| (Loss) income from discontinued operations, net of tax | — | (406) | — | 99,632 |
| Gain on the sale of discontinued operations, net of tax | — | 886,732 | — | 886,732 |
| Total income from discontinued operations, net of tax | — | 886,326 | — | 986,364 |
| Net (loss) income | (2,728) | 892,821 | (6,556) | 997,430 |
| Other comprehensive income: | | | | |
| Unrealized income on interest rate hedge, net of tax | — | 3,620 | — | 4,706 |
| Comprehensive (loss) income | \$ (2,728) | \$ 896,441 | \$ (6,556) | \$ 1,002,136 |
| Net (loss) income per share, basic and diluted: | | | | |
| Basic - (Loss) income from continuing operations | \$ (0.05) | \$ 0.13 | \$ (0.13) | \$ 0.22 |
| Basic - Income from discontinued operations, net of tax | \$ — | \$ 17.73 | \$ — | \$ 19.73 |
| Basic net (loss) income per share | \$ (0.05) | \$ 17.86 | \$ (0.13) | \$ 19.95 |
| Diluted - (Loss) income from continuing operations | \$ (0.05) | \$ 0.13 | \$ (0.13) | \$ 0.22 |
| Diluted - Income from discontinued operations, net of tax | \$ — | \$ 17.68 | \$ — | \$ 19.67 |
| Diluted net (loss) income per share | \$ (0.05) | \$ 17.81 | \$ (0.13) | \$ 19.89 |
| Weighted average shares outstanding, basic | 50,183 | 49,984 | 50,153 | 49,984 |
| Weighted average shares outstanding, diluted | 50,183 | 50,120 | 50,153 | 50,136 |

See accompanying notes to unaudited condensed consolidated financial statements.

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY

(in thousands)

| | Shares of Common Stock (no par value) | Additional Paid in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
|---|---|-------------------------------|----------------------|---|------------|
| Balance, June 30, 2022 | 50,077 | \$ 54,274 | \$ 589,096 | \$ — | \$ 643,370 |
| Net loss | — | — | (2,728) | — | (2,728) |
| Stock-based compensation | 25 | 1,942 | — | — | 1,942 |
| Common stock issued | — | 11 | — | — | 11 |
| Shares surrendered for settlement of employee taxes upon issuance of vested equity awards | (4) | (84) | — | — | (84) |
| Balance, September 30, 2022 | 50,098 | \$ 56,143 | \$ 586,368 | \$ — | \$ 642,511 |
| | | | | | |
| | Shares of Common Stock (no par value) | Additional Paid in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Total |
| Balance, December 31, 2021 | 49,965 | \$ 49,351 | \$ 592,924 | \$ — | \$ 642,275 |
| Net loss | — | — | (6,556) | — | (6,556) |
| Stock-based compensation | 176 | 7,751 | — | — | 7,751 |
| Common stock issued | 1 | 27 | — | — | 27 |
| Shares surrendered for settlement of employee taxes upon issuance of vested equity awards | (44) | (986) | — | — | (986) |
| Balance, September 30, 2021 | 50,098 | \$ 56,143 | \$ 586,368 | \$ — | \$ 642,511 |
| | | | | | |
| | Shares of Common Stock (no par value) | Additional Paid in Capital | Retained Earnings | Accumulated Other Comprehensive (Loss) Income | Total |
| Balance, June 30, 2021 | 49,950 | \$ 46,681 | \$ 639,049 | \$ (3,620) | \$ 682,110 |
| Net income | — | — | 892,821 | — | 892,821 |
| Unrealized income on interest rate hedge, net of tax | — | — | — | 3,620 | 3,620 |
| Dividends declared (\$18.75 per share) | — | — | (936,850) | — | (936,850) |
| Stock-based compensation | — | 1,061 | — | — | 1,061 |
| Stock options exercised | 15 | 85 | — | — | 85 |
| Common stock issued | — | 5 | — | — | 5 |
| Balance, September 30, 2021 | 49,965 | \$ 47,832 | \$ 595,020 | \$ — | \$ 642,852 |
| | | | | | |
| | Shares of Common Stock (no par value) | Additional Paid in Capital | Retained Earnings | Accumulated Other Comprehensive (Loss) Income | Total |
| Balance, December 31, 2020 | 49,868 | \$ 47,317 | \$ 534,440 | \$ (4,706) | \$ 577,051 |
| Net income | — | — | 997,430 | — | 997,430 |
| Unrealized income on interest rate hedge, net of tax | — | — | — | 4,706 | 4,706 |
| Dividends declared (\$18.75 per share) | — | — | (936,850) | — | (936,850) |
| Stock-based compensation | 118 | 2,041 | — | — | 2,041 |
| Stock options exercised | 15 | 85 | — | — | 85 |
| Common stock issued | — | 16 | — | — | 16 |
| Shares surrendered for settlement of employee taxes upon issuance of vested equity awards | (36) | (1,627) | — | — | (1,627) |
| Balance, September 30, 2021 | 49,965 | \$ 47,832 | \$ 595,020 | \$ — | \$ 642,852 |

See accompanying notes to unaudited condensed consolidated financial statements.

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

| | Nine Months Ended September 30, | |
|--|--|-------------------|
| | 2022 | 2021 |
| Cash flows from operating activities: | | |
| Net (loss) income | \$ (6,556) | \$ 997,430 |
| Income from discontinued operations, net of tax | — | 986,364 |
| (Loss) income from continuing operations | (6,556) | 11,066 |
| Adjustments to reconcile net (loss) income to net cash provided by operating activities: | | |
| Depreciation and amortization | 47,008 | 40,714 |
| Stock-based compensation expense | 7,299 | 1,953 |
| Impairment expense | 4,884 | 99 |
| Deferred income taxes | (1,374) | 4,180 |
| Bad debt expense | 1,252 | 755 |
| Other, net | 1,638 | (31) |
| Changes in assets and liabilities: | | |
| Accounts receivable | 1,157 | (1,195) |
| Current income taxes | 731 | (6,870) |
| Operating lease assets and liabilities, net | 618 | (214) |
| Other assets | (1,056) | (8,066) |
| Accounts payable | (608) | (5,626) |
| Other deferrals and accruals | 1,212 | (5,193) |
| Net cash provided by operating activities - continuing operations | 56,205 | 31,572 |
| Net cash provided by operating activities - discontinued operations | — | 121,067 |
| Net cash provided by operating activities | 56,205 | 152,639 |
| Cash flows from investing activities: | | |
| Capital expenditures | (132,357) | (118,800) |
| Proceeds from sale of investments | 793 | 90 |
| Proceeds from sale of assets and other | 922 | 110 |
| Net cash used in investing activities - continuing operations | (130,642) | (118,600) |
| Net cash provided by investing activities - discontinued operations | — | 1,944,063 |
| Net cash (used in) provided by investing activities | (130,642) | 1,825,463 |
| Cash flows from financing activities: | | |
| Proceeds from credit facility borrowings | 25,000 | — |
| Taxes paid for equity award issuances | (986) | (1,627) |
| Dividends paid, net of dividends reinvested | — | (936,850) |
| Payments for debt issuance costs | — | (841) |
| Payments for financing arrangements and other | (888) | (1,081) |
| Net cash provided by (used in) financing activities - continuing operations | 23,126 | (940,399) |
| Net cash used in financing activities - discontinued operations | — | (700,556) |
| Net cash provided by (used in) financing activities | 23,126 | (1,640,955) |
| Net (decrease) increase in cash and cash equivalents | (51,311) | 337,147 |
| Cash and cash equivalents, beginning of period | 84,344 | 195,397 |
| Cash and cash equivalents, end of period | \$ 33,033 | \$ 532,544 |
| Supplemental Disclosures of Cash Flow Information | | |
| Interest paid | \$ 243 | \$ 10,397 |
| Income taxes paid | \$ — | \$ 24,900 |

See accompanying notes to unaudited condensed consolidated financial statements.

SHENANDOAH TELECOMMUNICATIONS COMPANY AND SUBSIDIARIES
NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Basis of Presentation and Other Information

Shenandoah Telecommunications Company (“Shentel”, “we”, “our”, “us”, or the “Company”) is a provider of a comprehensive range of broadband communication services and cell tower colocation space in the Mid-Atlantic portion of the United States.

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X for interim financial information. All normal recurring adjustments considered necessary for a fair presentation have been included. Certain disclosures normally included in annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States (“U.S. GAAP”) have been omitted. These unaudited condensed consolidated financial statements should be read in conjunction with the audited consolidated financial statements and notes contained in our Annual Report on Form 10-K for the year ended December 31, 2021. As discussed in Notes 1 and 16 to the audited consolidated financial statements contained in our Annual Report on Form 10-K for the year ended December 31, 2021, (the “2021 Form 10-K”), the Company determined that an immaterial error existed in our previously issued financial statements. As such, the Company revised its historical unaudited condensed consolidated financial statements as of and for the three and nine months ended September 30, 2021. Refer to the table below for a summary of these revisions.

| <i>(in thousands, except per share amounts)</i> | Three Months Ended September 30, 2021 | | | Nine Months Ended September 30, 2021 | | |
|---|--|---------------------|---------------------|---|---------------------|---------------------|
| | Pre-Adjustment | Error Correction | Post- Adjustment | Pre-Adjustment | Error Correction | Post- Adjustment |
| Unaudited Condensed Consolidated Statement of Comprehensive Income: | | | | | | |
| Cost of services | \$ 25,426 | \$ 321 | \$ 25,747 | \$ 73,044 | \$ 775 | \$ 73,819 |
| Income (loss) from continuing operations before income taxes | 1,310 | (321) | 989 | 9,322 | (775) | 8,547 |
| Income tax benefit | (5,422) | (84) | (5,506) | (2,315) | (204) | (2,519) |
| Income (loss) from continuing operations | 6,732 | (237) | 6,495 | 11,637 | (571) | 11,066 |
| Net income (loss) | 893,058 | (237) | 892,821 | 998,001 | (571) | 997,430 |
| Comprehensive income (loss) | 896,678 | (237) | 896,441 | 1,002,707 | (571) | 1,002,136 |
| Net income per share, basic and diluted: | | | | | | |
| Basic - Income from continuing operations | \$ 0.13 | \$ — | \$ 0.13 | \$ 0.23 | \$ (0.01) | \$ 0.22 |
| Basic - Net income per share | \$ 17.86 | \$ — | \$ 17.86 | \$ 19.96 | \$ (0.01) | \$ 19.95 |
| Diluted - Income from continuing operations | \$ 0.13 | \$ — | \$ 0.13 | \$ 0.23 | \$ (0.01) | \$ 0.22 |
| Diluted - Net income per share | \$ 17.81 | \$ — | \$ 17.81 | \$ 19.90 | \$ (0.01) | \$ 19.89 |

The preparation of the unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect reported amounts of assets, liabilities, revenues and expenses and related disclosures. On an on-going basis we evaluate significant estimates and assumptions, including, but not limited to, revenue recognition, stock-based compensation, estimated useful lives of assets, intangible assets subject to amortization, and the computation of income taxes. Future events and their effects cannot be predicted with certainty; accordingly, the Company’s accounting estimates require the exercise of judgment. The accounting estimates used in the preparation of the financial statements will change as new events occur, as more experience is acquired, as additional information is obtained, and as the Company’s operating environment changes. Management evaluates and updates assumptions and estimates on an ongoing basis. Actual results may differ from these estimates under different assumptions or conditions.

Adoption of New Accounting Principles

In November 2021, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2021-10, "Government Assistance (Topic 832), Disclosures by Business Entities About Government Assistance," ("ASU 2021-10") which requires entities to provide disclosures on material government assistance transactions for annual reporting periods. The disclosures include information about the nature of the assistance, the related accounting policies used to account for government assistance, the effect of government assistance on the entity's financial statements and any significant terms and conditions of the agreements, including commitments and contingencies. On July 1, 2022, we adopted ASU 2021-10 and have included the new disclosure requirements in Note 11, *Government Grants*.

Other than the matter described above, there have been no material developments related to recently issued accounting standards, including the expected dates of adoption and estimated effects on the Company's unaudited condensed consolidated financial statements and note disclosures, from those disclosed in the Company's 2021 Form 10-K, that would be expected to impact the Company.

Note 2. Revenue from Contracts with Customers

Our Broadband segment provides broadband data, video and voice services to residential and commercial customers in portions of Virginia, West Virginia, Maryland, Pennsylvania, and Kentucky via fiber optic, hybrid fiber coaxial cable, and fixed wireless networks. The Broadband segment also provides voice and DSL telephone services to customers in Virginia's Shenandoah County and portions of adjacent counties as a Rural Local Exchange Carrier ("RLEC").

These contracts are generally cancellable at the customer's discretion without penalty at any time. We allocate the total transaction price in these transactions based upon the standalone selling price of each distinct good or service. We generally recognize these revenues over time as customers simultaneously receive and consume the benefits of the service, with the exception of equipment sales and home wiring, which are recognized as revenue at a point in time when control transfers and when installation is complete, respectively. Installation fees, charged upfront without transfer of commensurate goods or services to the customer, are allocated to services and are recognized ratably over the longer of the contract term or the period in which the unrecognized fee remains material to the contract, which we estimate to be one year. Additionally, the Company incurs commission expenses related to in-house and third-party vendors which are capitalized and amortized over the expected weighted average customer life which is approximately six years. Amortization of capitalized commission expenses is recorded in selling, general and administrative expenses in the Company's unaudited condensed consolidated statements of comprehensive (loss) income.

Below is a summary of the Broadband segment's capitalized contract acquisition costs:

| (in thousands) | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|-----------------------|-------------------------------------|-----------------|------------------------------------|-----------------|
| | 2022 | 2021 | 2022 | 2021 |
| Beginning Balance | \$ 8,427 | \$ 7,524 | \$ 8,147 | \$ 7,358 |
| Contract payments | 983 | 710 | 2,630 | 2,535 |
| Contract amortization | (729) | (223) | (2,096) | (1,882) |
| Ending Balance | <u>\$ 8,681</u> | <u>\$ 8,011</u> | <u>\$ 8,681</u> | <u>\$ 8,011</u> |

Our Broadband segment also provides Ethernet and Wavelength fiber optic services to commercial fiber customers under capacity agreements, and the related revenue is recognized over time. In some cases, non-refundable upfront fees are charged for connecting commercial fiber customers to our fiber network. Those amounts are recognized ratably over the longer of the contract term or the period in which the unrecognized fee remains material to the respective contract. A related contract liability of \$4.1 million at September 30, 2022 is recorded in other liabilities on the Company's unaudited condensed consolidated balance sheet and is expected to be recognized into revenue at the rate of approximately \$0.2 million per year.

The Broadband segment also leases dedicated fiber optic strands to customers as part of "dark fiber" agreements, which are accounted for as leases under Accounting Standards Codification ("ASC") 842, Leases, ("ASC 842"). Our Tower segment leases space on owned cell towers to our Broadband segment, and to other wireless carriers. Revenue from these leases is accounted for under ASC 842. Refer to Note 13, *Segment Reporting*, for a summary of these revenue streams.

Note 3. Investments

Investments consist of the following:

| <i>(in thousands)</i> | September 30, 2022 | December 31, 2021 |
|--------------------------------|-------------------------------|------------------------------|
| SERP investments at fair value | \$ 1,739 | \$ 2,317 |
| Cost method investments | 10,742 | 11,004 |
| Equity method investments | 303 | 340 |
| Total investments | <u>\$ 12,784</u> | <u>\$ 13,661</u> |

SERP Investments at Fair Value: The Supplemental Executive Retirement Plan (“SERP”) is a benefit plan that provides deferred compensation to certain employees. The Company holds the related investments in a rabbi trust as a source of funding for future payments under the plan. The SERP’s investments were designated as trading securities and will be liquidated and paid out to the participants upon retirement. The benefit obligation to participants is always equal to the value of the SERP assets under ASC 710, *Compensation*. The fair value of the SERP investments are based on unadjusted quoted prices in active markets and are classified as Level 1 of the fair value hierarchy. Changes to the investments’ fair value are presented in Other income (expense), while the reciprocal changes in the liability are presented in selling, general and administrative expense. At December 31, 2021, \$0.8 million of SERP investments were presented as prepaid expenses and other (current assets). Those investments were liquidated in July 2022 to pay the current portion of our SERP obligation.

Cost Method Investments: Our investment in CoBank ACB’s Class A common stock represented substantially all of our cost method investments with a balance of \$10.0 million and \$10.3 million at September 30, 2022 and December 31, 2021, respectively. We recognized approximately \$13.7 thousand and \$0.5 million of patronage income in other income for the three months ended September 30, 2022 and 2021, respectively, and approximately \$40.5 thousand and \$1.5 million during the nine months ended September 30, 2022 and 2021, respectively. Historically, approximately 75% of the patronage distributions were received in cash and 25% in equity.

Equity Method Investments: At September 30, 2022 and December 31, 2021, the Company had a 20.0% ownership interest in Valley Network Partnership (“ValleyNet”). The Company and ValleyNet purchase capacity on one another’s fiber network, through related party transactions. We recognized revenue of \$0.1 million and \$0.2 million during the three months ended September 30, 2022 and 2021, respectively, and \$0.5 million and \$0.5 million during the nine months ended September 30, 2022 and 2021, respectively. We recognized cost of service of \$19.2 thousand and \$30 thousand for the three months ended September 30, 2022 and 2021, respectively, and \$73.6 thousand and \$1.1 million for the nine months ended September 30, 2022 and 2021, respectively.

Note 4. Property, Plant and Equipment

Property, plant and equipment consist of the following:

| <i>(\$ in thousands)</i> | Estimated Useful Lives | September 30, 2022 | December 31, 2021 |
|---|-----------------------------------|-------------------------------|------------------------------|
| Land | | \$ 3,771 | \$ 3,771 |
| Land improvements | 10 years | 3,483 | 3,478 |
| Buildings and structures | 10 - 45 years | 97,321 | 96,323 |
| Cable and fiber | 15 - 30 years | 558,340 | 453,405 |
| Equipment and software | 4 - 8 years | 370,620 | 391,293 |
| Plant in service | | 1,033,535 | 948,270 |
| Plant under construction | | 124,921 | 79,963 |
| Total property, plant and equipment | | 1,158,456 | 1,028,233 |
| Less: accumulated depreciation and amortization | | 517,049 | 474,071 |
| Property, plant and equipment, net | | <u>\$ 641,407</u> | <u>\$ 554,162</u> |

Property, plant and equipment net, increases were primarily attributable to capital expenditures in the Broadband segment due to expansion of Glo Fiber assets and market expansion. Depreciation expense was \$17.7 million and \$14.1 million during the

three months ended September 30, 2022 and 2021, respectively, and \$46.4 million and \$40.2 million for the nine months ended September 30, 2022 and 2021, respectively.

In the fourth quarter of 2021, due to the availability of grants awarded under various governmental initiatives in support of rural fiber to the home ("FTTH") broadband network expansion projects, we decided to cease further expansion of our Beam branded fixed wireless edge-out strategy, which is offered under our Broadband segment. During the second quarter of 2022, the Company permanently ceased operating 20 of our 55 Beam fixed wireless sites. Consequently, Shentel recorded an impairment charge of \$4.1 million. On August 23, 2022, the Company entered into a definitive asset purchase agreement (the "Spectrum Purchase Agreement") with a wireless carrier pursuant to which the Company agreed to sell certain Federal Communications Commission ("FCC") spectrum licenses and leases utilized in the Company's Beam branded fixed wireless service for total consideration of approximately \$21.1 million, composed of \$17.3 million cash and approximately \$3.8 million of liabilities to be assumed by the wireless carrier (the "Spectrum Transaction"). The Spectrum Transaction is expected to close in the first half of 2023, subject to the receipt of regulatory approvals and other customary closing conditions. As a result of the Spectrum Transaction, the Company plans to cease its Beam operations at the remaining Beam fixed wireless sites upon or prior to the closing of the Spectrum Transaction. As a result of the expected decommissioning of the remaining Beam fixed wireless sites after they cease operations, the Company has revised the useful lives for these sites to reflect operation through the cease of operations date.

Note 5. Goodwill and Intangible Assets

Goodwill and intangible assets consist of the following:

| | September 30, 2022 | | | December 31, 2021 | | |
|--------------------------------------|-----------------------|------------------------------------|-----------|-----------------------|------------------------------------|-----------|
| | Gross Carrying Amount | Accumulated Amortization and Other | Net | Gross Carrying Amount | Accumulated Amortization and Other | Net |
| <i>(in thousands)</i> | | | | | | |
| Goodwill - Broadband | \$ 3,244 | \$ — | \$ 3,244 | \$ 3,244 | \$ — | \$ 3,244 |
| Indefinite-lived intangibles: | | | | | | |
| Cable franchise rights | 64,334 | — | 64,334 | 64,334 | — | 64,334 |
| FCC Spectrum licenses | 12,122 | — | 12,122 | — | — | — |
| Railroad crossing rights | 141 | — | 141 | 141 | — | 141 |
| Total indefinite-lived intangibles | 76,597 | — | 76,597 | 64,475 | — | 64,475 |
| Finite-lived intangibles: | | | | | | |
| Subscriber relationships | 28,425 | (26,794) | 1,631 | 28,425 | (26,451) | 1,974 |
| Other intangibles | 463 | (323) | 140 | 463 | (303) | 160 |
| Total finite-lived intangibles | 28,888 | (27,117) | 1,771 | 28,888 | (26,754) | 2,134 |
| Total goodwill and intangible assets | \$ 108,729 | \$ (27,117) | \$ 81,612 | \$ 96,607 | \$ (26,754) | \$ 69,853 |

Amortization expense was \$0.2 million for both the three months ended September 30, 2022 and 2021 and \$0.6 million for both the nine months ended September 30, 2022 and 2021, respectively.

During the third quarter of 2020, the Company was awarded certain indefinite-lived Citizens Broadband Radio Service ("CBRS") spectrum licenses to be used within the Broadband segment. The Company paid an aggregate deposit of \$16.1 million with respect to the licenses subject to final approval and issuance by the FCC. The licenses will provide us priority access rights over general access users other than incumbents, in that specific band, in accordance with the FCC's three-tier CBRS band spectrum sharing framework. The FCC approved the Company's final application for the licenses in the third quarter of 2022, resulting in the issuance of licenses with a deposit value of \$12.1 million. The Company recorded these licenses as indefinite-lived intangible assets on the Company's unaudited condensed consolidated balance sheet. These licenses are not subject to the Spectrum Transaction described above. The remaining \$4.0 million of the deposit is expected to be returned to the Company in the form of a cash refund in November 2022. The refund amount was recorded in accounts receivable on the Company's unaudited condensed consolidated balance sheet as of September 30, 2022.

As described in Note 4, *Property, Plant and Equipment*, the Company entered into the Spectrum Purchase Agreement to sell FCC spectrum licenses associated with Beam. As a result of the expected sale, the Company concluded that the FCC spectrum licenses met the held-for-sale criteria; accordingly, \$13.8 million of indefinite-lived licenses and \$5.9 million of finite-lived licenses are presented as held for sale, along with the corresponding \$3.8 million of operating lease liabilities related to the finite-lived licenses. The corresponding amounts related to these assets and liabilities were reclassified on the unaudited condensed consolidated balance sheet as of December 31, 2021 for comparability. The Company evaluated the events described here and in Note 4, *Property, Plant and Equipment* and determined that these events do not represent a strategic shift in the Company's business.

Note 6. Other Assets and Accrued Liabilities

Prepaid expenses and other, classified as current assets, included the following:

| <i>(in thousands)</i> | September 30, 2022 | December 31, 2021 |
|---|-------------------------------|------------------------------|
| Deposit for FCC spectrum licenses | \$ — | \$ 16,118 |
| Prepaid maintenance and software expenses | 7,756 | 8,391 |
| Broadband contract acquisition costs | 2,747 | 2,502 |
| SERP investments | — | 801 |
| Other | 1,412 | 2,018 |
| Prepaid expenses and other | <u>\$ 11,915</u> | <u>\$ 29,830</u> |

Deferred charges and other assets, classified as long-term assets, included the following:

| <i>(in thousands)</i> | September 30, 2022 | December 31, 2021 |
|---|-------------------------------|------------------------------|
| Broadband contract acquisition costs | \$ 5,934 | \$ 5,645 |
| Prepaid maintenance and software expenses | 7,233 | 4,653 |
| Deferred charges and other assets | <u>\$ 13,167</u> | <u>\$ 10,298</u> |

Accrued liabilities and other, classified as current liabilities, included the following:

| <i>(in thousands)</i> | September 30, 2022 | December 31, 2021 |
|----------------------------------|-------------------------------|------------------------------|
| Accrued programming costs | \$ 2,960 | \$ 3,084 |
| Sales and property taxes payable | 1,564 | 1,065 |
| Restructuring accrual | 414 | 1,761 |
| Other current liabilities | 9,102 | 8,701 |
| Accrued liabilities and other | <u>\$ 14,040</u> | <u>\$ 14,611</u> |

Other liabilities, classified as long-term liabilities, included the following:

| <i>(in thousands)</i> | September 30, 2022 | December 31, 2021 |
|--|-------------------------------|------------------------------|
| Noncurrent portion of deferred lease revenue | \$ 20,528 | \$ 19,749 |
| Noncurrent portion of financing leases | 1,501 | 1,614 |
| Other | 30 | 461 |
| Other liabilities | <u>\$ 22,059</u> | <u>\$ 21,824</u> |

During 2021, as a result of the sale of our Wireless assets and operations, we implemented a restructuring plan whereby certain employees were notified of their pending dismissal under the workforce reduction program. We made \$1.4 million and \$2.0 million in severance payments for the nine months ended September 30, 2022 and 2021, respectively. During the three months ended September 30, 2021, we recognized expenses of \$1.2 million and \$2.0 million, presented in continuing and discontinued operations, respectively. For the nine months ended September 30, 2021, we recognized expenses of \$1.8 million and \$2.5 million, presented in continuing and discontinued operations, respectively.

Restructuring charges for the three and nine months ended September 30, 2022 were primarily related to contract termination costs associated with the Spectrum Transaction.

Note 7. Leases

We lease various broadband network and telecommunications sites, fiber optic cable routes, warehouses, retail stores, and office facilities for use in our business.

At September 30, 2022, our operating leases had a weighted average remaining lease term of twenty years and a weighted average discount rate of 4.4%. Our finance leases had a weighted average remaining lease term of thirteen years and a weighted average discount rate of 5.2%.

We recognized \$2.6 million and \$2.3 million of operating lease expense for the three months ended September 30, 2022 and 2021, respectively, and \$8.3 million and \$5.7 million of operating lease expense for the nine months ended September 30, 2022 and 2021, respectively. We recognized \$0.1 million of interest and depreciation expense on finance leases for both of the three months ended September 30, 2022 and 2021, and \$0.4 million of interest and depreciation expense on finance leases for both of the nine months ended September 30, 2022 and 2021. Operating lease expense is presented in cost of service or selling, general and administrative expense based on the use of the relevant facility. Variable lease payments and short-term lease expense were both immaterial. We remitted \$4.6 million and \$4.2 million of operating lease payments for the nine months ended September 30, 2022 and 2021, respectively. We obtained \$3.3 million and \$7.3 million of leased assets in exchange for new operating lease liabilities recognized for the nine months ended September 30, 2022 and 2021, respectively.

The following table summarizes the expected maturity of lease liabilities at September 30, 2022:

| <i>(in thousands)</i> | Operating Leases | Finance Leases | Total |
|------------------------------------|-------------------------|-----------------------|------------------|
| 2022 | \$ 964 | \$ 20 | \$ 984 |
| 2023 | 5,478 | 176 | 5,654 |
| 2024 | 5,130 | 178 | 5,308 |
| 2025 | 4,918 | 180 | 5,098 |
| 2026 | 4,420 | 153 | 4,573 |
| 2027 and thereafter | 68,958 | 1,514 | 70,472 |
| Total lease payments | 89,868 | 2,221 | 92,089 |
| Less: Interest | 34,905 | 624 | 35,529 |
| Present value of lease liabilities | <u>\$ 54,963</u> | <u>\$ 1,597</u> | <u>\$ 56,560</u> |

We recognized \$4.0 million and \$2.4 million of operating lease revenue for the three months ended September 30, 2022 and 2021, respectively, and \$13.8 million and \$7.1 million of operating lease revenue for the nine months ended September 30, 2022 and 2021, respectively, related to the cell site colocation space and dedicated fiber optic strands that we lease to our customers, which is included in Service revenue and other in the unaudited condensed consolidated statements of comprehensive (loss) income. Substantially all of our lease revenue relates to fixed lease payments.

Below is a summary of our minimum rental receipts under the lease agreements in place at September 30, 2022:

| <i>(in thousands)</i> | Operating Leases |
|-----------------------|-------------------------|
| 2022 | \$ 5,181 |
| 2023 | 14,941 |
| 2024 | 13,805 |
| 2025 | 12,895 |
| 2026 | 9,877 |
| 2027 and thereafter | 30,338 |
| Total | <u>\$ 87,037</u> |

Note 8. Debt

Our Credit Agreement, dated July 1, 2021 (the "Credit Agreement") contains (i) a \$100 million, five-year undrawn revolving credit facility, (ii) a \$150 million five-year delayed draw amortizing term loan ("Term Loan A-1") and (iii) a \$150 million seven-year delayed draw amortizing term loan ("Term Loan A-2"). The following loans were outstanding under the Credit Agreement:

| <i>(in thousands)</i> | September 30, 2022 | December 31, 2021 |
|--|-------------------------------|------------------------------|
| Term loan A-1 | \$ 12,500 | \$ — |
| Term loan A-2 | 12,500 | — |
| Total debt | 25,000 | — |
| Less: unamortized loan fees | 26 | — |
| Total debt, net of unamortized loan fees | <u>\$ 24,974</u> | <u>\$ —</u> |

On July 1, 2022, the Company borrowed \$12.5 million against both Term Loan A-1 and Term Loan A-2 for a total of \$25.0 million.

Both Term Loan A-1 and Term Loan A-2 bear interest at one-month LIBOR plus a margin of 1.50%. The interest rate was 4.64% at September 30, 2022. Our cash payments for interest were \$0.2 million and \$10.4 million during the nine months ended September 30, 2022 and 2021, respectively.

The Credit Agreement includes various covenants, including total net leverage ratio and debt service coverage ratio financial covenants.

The International Exchange (ICE) Benchmark Administration ceased the publication of one-week and two-month LIBOR on December 31, 2021 and expects to phase-out the remaining tenors (overnight, one-month, three-month, six-month and 12-month) on June 30, 2023. Our term loans and revolver identify LIBOR as a reference rate for tenors ceasing on June 30, 2023 and maturing after 2023. Alternative reference rates that replace LIBOR may not yield the same or similar economic results over the terms of the financial instruments. The transition from LIBOR could result in us paying higher or lower interest rates on our current LIBOR-indexed term loans. Our Credit Agreement includes provisions that provide for the identification of a LIBOR replacement rate. Due to the uncertainty regarding the transition from LIBOR-indexed financial instruments and the manner in which an alternative reference rate will apply, we cannot yet reasonably estimate the expected financial impact of the LIBOR transition. Any changes to the reference rate will be agreed through an amendment to the Credit Agreement and are expected to reference the Secured Overnight Financing Rate, though the timing of such amendment and applicability to any future amounts owed under the Credit Agreement are not certain at this time.

Note 9. Income Taxes

The Company files U.S. federal income tax returns and various state income tax returns. The Company is not subject to any state or federal income tax audits as of September 30, 2022. The Company's income tax returns are generally open to examination from 2018 forward and the net operating losses acquired in the acquisition of nTelos are open to examination from 2002 forward.

The effective tax rates for the three and nine months ended September 30, 2022 and 2021, differ from the statutory U.S. federal income tax rate of 21% primarily due to the state income taxes, excess tax benefits and other discrete items.

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|------------|------------------------------------|------------|
| | 2022 | 2021 | 2022 | 2021 |
| <i>(in thousands)</i> | | | | |
| Expected tax (benefit) expense at federal statutory | \$ (626) | \$ 208 | \$ (1,524) | \$ 1,795 |
| State income tax (benefit) expense, net of federal tax effect | (148) | 82 | (361) | 551 |
| Revaluation of deferred tax liabilities | (108) | (7,675) | (108) | (6,629) |
| Stranded tax effects reclassified from other comprehensive income | — | 1,620 | — | 1,620 |
| Excess tax deficiency (benefit) from share-based compensation and other expense, net | 631 | 259 | 1,294 | 144 |
| Income tax (benefit) expense | \$ (251) | \$ (5,506) | \$ (699) | \$ (2,519) |

The Company made no cash payments and received no cash refunds for income taxes for the nine months ended September 30, 2022. The Company's cash payments for income taxes were approximately \$24.9 million for the nine months ended September 30, 2021.

Note 10. Stock Compensation and (Loss) Earnings per Share

The Company granted approximately 518,000 restricted stock units ("RSUs") at market prices ranging from \$18.84 to \$25.92 to employees and members of the board of directors during the nine months ended September 30, 2022. Additionally, approximately 100,000 Relative Total Shareholder Return ("RTSR") awards were granted to employees at a value of \$23.83 per award during the nine months ended September 30, 2022. The Company incurred \$1.8 million and \$1.2 million in stock-based compensation expense for the three months ended September 30, 2022 and 2021 and \$7.3 million and \$2.0 million in stock-based compensation expense for the nine months ended September 30, 2022 and 2021, respectively. Stock-based compensation expense is presented in selling, general and administrative costs in our unaudited condensed consolidated statements of comprehensive (loss) income.

We utilize the treasury stock method to calculate the impact on diluted earnings per share that potentially dilutive stock-based compensation awards have. The following table indicates the computation of basic and diluted earnings per share:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|---|-------------------------------------|------------|------------------------------------|------------|
| | 2022 | 2021 | 2022 | 2021 |
| <i>(in thousands, except per share amounts)</i> | | | | |
| Calculation of net (loss) income per share: | | | | |
| (Loss) income from continuing operations | \$ (2,728) | \$ 6,495 | \$ (6,556) | \$ 11,066 |
| Total income from discontinued operations, net of tax | — | 886,326 | — | 986,364 |
| Net (loss) income | \$ (2,728) | \$ 892,821 | \$ (6,556) | \$ 997,430 |
| Basic weighted average shares outstanding | 50,183 | 49,984 | 50,153 | 49,984 |
| Basic net (loss) income per share - continuing operations | \$ (0.05) | \$ 0.13 | \$ (0.13) | \$ 0.22 |
| Basic net income per share - discontinued operations | \$ — | \$ 17.73 | \$ — | \$ 19.73 |
| Basic net (loss) income per share | \$ (0.05) | \$ 17.86 | \$ (0.13) | \$ 19.95 |
| Effect of stock-based compensation awards outstanding: | | | | |
| Basic weighted average shares outstanding | 50,183 | 49,984 | 50,153 | 49,984 |
| Effect from dilutive shares and options outstanding | — | 136 | — | 152 |
| Diluted weighted average shares outstanding | 50,183 | 50,120 | 50,153 | 50,136 |
| Diluted net (loss) income per share - continuing operations | \$ (0.05) | \$ 0.13 | \$ (0.13) | \$ 0.22 |
| Diluted net income per share - discontinued operations | \$ — | \$ 17.68 | \$ — | \$ 19.67 |
| Diluted net (loss) income per share | \$ (0.05) | \$ 17.81 | \$ (0.13) | \$ 19.89 |

There were approximately 252,000 and 165,000 potentially dilutive equity awards for the three and nine months ended September 30, 2022; however, these securities were excluded from the calculation of diluted weighted average shares

outstanding due to the fact that they were anti-dilutive as a result of the Company's net loss for the period. There were fewer than 215,000 anti-dilutive equity awards outstanding for the three and nine months ended September 30, 2021.

On July 2, 2021, the Company's Board of Directors declared a special dividend of \$18.75 per share on the issued and outstanding shares of the Company's common stock (the "Special Dividend"). The Special Dividend was paid on August 2, 2021. The total payout to Shentel shareholders, including amounts reinvested in the Company's stock via the Company's Dividend Reinvestment Plan, was approximately \$937 million.

On August 4, 2021, in accordance with the 2014 Equity Incentive Plan, the Company's Board of Directors adopted a resolution to modify the outstanding equity awards to offset the loss in intrinsic value caused by the disposition of wireless and the decline in the Company's share price following the special dividend. No other terms or conditions of the outstanding equity awards were modified, no incremental expense was required to be recognized, and there was no significant impact to dilutive securities.

Note 11. Government Grants

During the fourth quarter of 2021, the Virginia Department of Housing and Community Development ("VA DHCD"), in partnership with five counties in Virginia, awarded the Company up to approximately \$57.8 million in grants under the Virginia Telecommunication Initiative ("VATI") to strategically expand the Company's broadband network in order to provide broadband services to unserved residences in the partnering counties in Virginia. In July 2022, the State of West Virginia awarded Shentel \$1.1 million under the Major Broadband Projects Strategies ("MBPS") program to extend the Company's broadband network in Lewis County, West Virginia. Also in July 2022, the Maryland Department of Housing and Community Development ("MD DHCD"), in partnership with Frederick County, Maryland, awarded the Company up to approximately \$10.2 million in grants to expand the Company's broadband network to unserved homes and businesses.

To receive such grant distributions, we entered into agreements with each partnering county in Virginia and expect to complete similar agreement in Maryland and West Virginia. These agreements outline certain build-out milestones. The network is required to meet certain performance conditions for a subsequent five year period to ensure that minimum download and upload speeds are able to be provided to the underserved residences.

The Company recognizes grant receivables at the time it becomes probable that the Company will be eligible to receive the grant, which is estimated to correspond with the date when specified build-out milestones are achieved. The grant is treated as a reduction to the corresponding property, plant and equipment asset balance and is recognized through depreciation expense over the life of the corresponding asset. Reimbursable amounts are dependent upon the actual construction costs. The Company has not recognized any amounts under these programs as of September 30, 2022 and December 31, 2021.

Note 12. Commitments and Contingencies

We are committed to make payments to satisfy our lease liabilities. The scheduled payments under those obligations are summarized in Note 7, *Leases*. We also have outstanding unconditional purchase commitments to procure marketing services and IT software licenses through 2026 and commitments for FCC spectrum licenses to access Educational Broadband Service ("EBS") spectrum channels through 2039 (which have been classified as held for sale).

From time to time the Company is involved in various litigation matters arising out of the normal course of business. The Company consults with legal counsel on those issues related to litigation and seeks input from other experts and advisors with respect to such matters. Estimating the probable losses or a range of probable losses resulting from litigation, government actions and other legal proceedings is inherently difficult and requires an extensive degree of judgment, particularly where the matters involve indeterminate claims for monetary damages, may involve discretionary amounts, present novel legal theories, are in the early stages of the proceedings, or are subject to appeal. Whether any losses, damages or remedies ultimately resulting from such matters could reasonably have a material effect on the Company's business, financial condition, results of operations, or cash flows will depend on a number of variables, including, for example, the timing and amount of such losses or damages (if any) and the structure and type of any such remedies. The Company's management does not presently expect any litigation matters to have a material adverse impact on the unaudited condensed consolidated financial statements of the Company.

Note 13. Segment Reporting
Three Months Ended September 30, 2022:

| <i>(in thousands)</i> | Broadband | Tower | Corporate & Eliminations | Consolidated |
|-------------------------------------|------------------|-----------------|-------------------------------------|---------------------|
| External revenue | | | | |
| Residential & SMB | \$ 48,700 | \$ — | \$ — | \$ 48,700 |
| Commercial Fiber | 9,522 | — | — | 9,522 |
| RLEC & Other | 4,139 | — | — | 4,139 |
| Tower lease | — | 4,610 | — | 4,610 |
| Service revenue and other | 62,361 | 4,610 | — | 66,971 |
| Intercompany revenue and other | 25 | 67 | (139) | (47) |
| Total revenue | <u>62,386</u> | <u>4,677</u> | <u>(139)</u> | <u>66,924</u> |
| Operating expenses | | | | |
| Cost of services | 26,193 | 1,384 | (100) | 27,477 |
| Selling, general and administrative | 13,946 | 258 | 8,023 | 22,227 |
| Restructuring expense | 169 | — | 472 | 641 |
| Impairment expense | 477 | — | — | 477 |
| Depreciation and amortization | 16,791 | 445 | 637 | 17,873 |
| Total operating expenses | <u>57,576</u> | <u>2,087</u> | <u>9,032</u> | <u>68,695</u> |
| Operating income (loss) | <u>\$ 4,810</u> | <u>\$ 2,590</u> | <u>\$ (9,171)</u> | <u>\$ (1,771)</u> |

Three Months Ended September 30, 2021:

| <i>(in thousands)</i> | Broadband | Tower | Corporate & Eliminations | Consolidated |
|-------------------------------------|------------------|-----------------|-------------------------------------|---------------------|
| External revenue | | | | |
| Residential & SMB | \$ 44,783 | \$ — | \$ — | \$ 44,783 |
| Commercial Fiber | 9,059 | — | — | 9,059 |
| RLEC & Other | 3,972 | — | — | 3,972 |
| Tower lease | — | 4,356 | — | 4,356 |
| Service revenue and other | 57,814 | 4,356 | — | 62,170 |
| Intercompany revenue and other | 99 | 93 | (118) | 74 |
| Total revenue | <u>57,913</u> | <u>4,449</u> | <u>(118)</u> | <u>62,244</u> |
| Operating expenses | | | | |
| Cost of services | 24,333 | 1,504 | (90) | 25,747 |
| Selling, general and administrative | 11,898 | 314 | 8,026 | 20,238 |
| Restructuring expense | 71 | — | 1,089 | 1,160 |
| Depreciation and amortization | 12,211 | 468 | 1,569 | 14,248 |
| Total operating expenses | <u>48,513</u> | <u>2,286</u> | <u>10,594</u> | <u>61,393</u> |
| Operating income (loss) | <u>\$ 9,400</u> | <u>\$ 2,163</u> | <u>\$ (10,712)</u> | <u>\$ 851</u> |

Nine Months Ended September 30, 2022:

| <i>(in thousands)</i> | Broadband | Tower | Corporate & Eliminations | Consolidated |
|-------------------------------------|------------------|-----------------|-------------------------------------|---------------------|
| External revenue | | | | |
| Residential & SMB | \$ 143,512 | \$ — | \$ — | \$ 143,512 |
| Commercial Fiber | 27,924 | — | — | 27,924 |
| RLEC & Other | 11,952 | — | — | 11,952 |
| Tower lease | — | 13,971 | — | 13,971 |
| Service revenue and other | 183,388 | 13,971 | — | 197,359 |
| Intercompany revenue and other | 124 | 255 | (379) | — |
| Total revenue | <u>183,512</u> | <u>14,226</u> | <u>(379)</u> | <u>197,359</u> |
| Operating expenses | | | | |
| Cost of services | 76,801 | 4,054 | (283) | 80,572 |
| Selling, general and administrative | 41,376 | 982 | 26,794 | 69,152 |
| Restructuring expense | 629 | — | 402 | 1,031 |
| Impairment expense | 4,884 | — | — | 4,884 |
| Depreciation and amortization | 42,724 | 1,562 | 2,722 | 47,008 |
| Total operating expenses | <u>166,414</u> | <u>6,598</u> | <u>29,635</u> | <u>202,647</u> |
| Operating income (loss) | <u>\$ 17,098</u> | <u>\$ 7,628</u> | <u>\$ (30,014)</u> | <u>\$ (5,288)</u> |

Nine Months Ended September 30, 2021:

| <i>(in thousands)</i> | Broadband | Tower | Corporate & Eliminations | Consolidated |
|--|------------------|-----------------|-------------------------------------|---------------------|
| External revenue | | | | |
| Residential & SMB | \$ 131,702 | \$ — | \$ — | \$ 131,702 |
| Commercial Fiber | 21,975 | — | — | 21,975 |
| RLEC & Other | 11,208 | — | — | 11,208 |
| Tower lease | — | 8,525 | — | 8,525 |
| Service revenue and other | 164,885 | 8,525 | — | 173,410 |
| Revenue for service provided to the discontinued Wireless operations | 4,409 | 5,203 | (387) | 9,225 |
| Total revenue | <u>169,294</u> | <u>13,728</u> | <u>(387)</u> | <u>182,635</u> |
| Operating expenses | | | | |
| Cost of services | 70,050 | 4,070 | (301) | 73,819 |
| Selling, general and administrative | 35,429 | 886 | 24,396 | 60,711 |
| Restructuring expense | 203 | — | 1,618 | 1,821 |
| Impairment expense | 99 | — | — | 99 |
| Depreciation and amortization | 35,648 | 1,398 | 3,668 | 40,714 |
| Total operating expenses | <u>141,429</u> | <u>6,354</u> | <u>29,381</u> | <u>177,164</u> |
| Operating income (loss) | <u>\$ 27,865</u> | <u>\$ 7,374</u> | <u>\$ (29,768)</u> | <u>\$ 5,471</u> |

A reconciliation of the total of the reportable segments' operating income (loss) to unaudited condensed consolidated (loss) income for continuing operations before income taxes is as follows:

| | Three Months Ended September 30, | | Nine Months Ended September 30, | |
|--|-------------------------------------|--------|------------------------------------|----------|
| | 2022 | 2021 | 2022 | 2021 |
| <i>(in thousands)</i> | | | | |
| Total consolidated operating income (loss) | \$ (1,771) | \$ 851 | \$ (5,288) | \$ 5,471 |
| Other (expense) income, net | (1,208) | 138 | (1,967) | 3,076 |
| Income (loss) from continuing operations before income taxes | \$ (2,979) | \$ 989 | \$ (7,255) | \$ 8,547 |

The Company's chief operating decision maker (CODM) does not currently review total assets by segment since the assets are centrally managed and some of the assets are shared by the segments. Accordingly, total assets by segment are not provided.

Note 14. Discontinued Operations

On July 1, 2021, pursuant to the previously announced Asset Purchase Agreement (the "Purchase Agreement"), dated May 28, 2021, between Shentel and T-Mobile, Shentel completed the sale to T-Mobile of its Wireless assets and operations for cash consideration of approximately \$1.94 billion, inclusive of the approximately \$60 million settlement of the waived management fees by Sprint, and net of certain transaction expenses (the "Transaction").

The assets and liabilities that transferred in the Transaction (the "disposal group") were presented as held for sale within our historical unaudited condensed consolidated balance sheets, and discontinued operations within our historical unaudited condensed consolidated statements of comprehensive (loss) income.

Income from discontinued operations, net of tax, in the unaudited condensed consolidated statements of comprehensive income (loss) consist of the following:

| <i>(in thousands)</i> | Three Months Ended September 30, 2021 | Nine Months Ended September 30, 2021 |
|---|--|---|
| Revenue: | | |
| Service revenue and other | \$ — | \$ 201,076 |
| Equipment revenue | — | 12,253 |
| Total revenue | — | 213,329 |
| Operating expenses: | | |
| Cost of services | — | 38,144 |
| Cost of goods sold | — | 11,964 |
| Selling, general and administrative | — | 17,514 |
| Severance expense | — | 465 |
| Total operating expenses | — | 68,087 |
| Operating income | — | 145,242 |
| Other (expense) income: | | |
| Debt extinguishment | (11,032) | (11,032) |
| Interest expense and other, net | (733) | (9,434) |
| Gain on sale of disposition of Wireless assets and operations | 1,224,815 | 1,224,815 |
| Income before income taxes | 1,213,050 | 1,349,591 |
| Income tax expense | 326,724 | 363,227 |
| Income from discontinued operations, net of tax | \$ 886,326 | \$ 986,364 |

There was no material income from discontinued operations for the three and nine months ended September 30, 2022.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following management's discussion and analysis includes "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). When used in this report, the words "anticipate," "believe," "estimate," "expect," "intend," "plan" and similar expressions as they relate to Shenandoah Telecommunications Company or its management are intended to identify these forward-looking statements. All statements regarding Shenandoah Telecommunications Company's expected future financial position, operating results and cash flows, business strategy, financing plans, forecasted trends relating to the markets in which Shenandoah Telecommunications Company operates and similar matters are forward-looking statements. We cannot assure you that the Company's expectations expressed or implied in these forward-looking statements will turn out to be correct. The Company's actual results could be materially different from its expectations because of various factors, including those discussed below and under the caption "Risk Factors" in the Company's Annual Report on Form 10-K for its fiscal year ended December 31, 2021 ("2021 Form 10-K").

The following management's discussion and analysis should be read in conjunction with the Company's 2021 Form 10-K, including the consolidated financial statements and related notes included therein.

Overview

Shenandoah Telecommunications Company ("Shentel", "we", "our", "us", or the "Company") is a provider of a comprehensive range of broadband communication services and cell tower colocation space in the Mid-Atlantic portion of the United States.

"Management's Discussion and Analysis of Financial Condition and Results of Operations" ("MD&A") is organized around our reportable segments. Refer to Note 13, *Segment Reporting* and Note 14, *Discontinued Operations*, in our unaudited condensed consolidated financial statements for additional information.

2022 Developments

Beam fixed wireless:

In the fourth quarter of 2021, due to the availability of grants awarded under various governmental initiatives, and in support of rural fiber to the home ("FTTH") broadband network expansion projects, we decided to cease further expansion of our Beam branded fixed wireless edge-out strategy. During the second quarter of 2022, the Company permanently ceased operating 20 of our 55 Beam fixed wireless sites. On August 23, 2022, the Company entered into a definitive asset purchase agreement (the "Spectrum Purchase Agreement") with a wireless carrier pursuant to which the Company agreed to sell certain Federal Communications Commission ("FCC") spectrum licenses and leases utilized in the Company's Beam branded fixed wireless service for total consideration of approximately \$21.1 million, composed of \$17.3 million cash and approximately \$3.8 million of liabilities to be assumed by the wireless carrier (the "Spectrum Transaction"). The Spectrum Transaction is expected to close in the first half of 2023, subject to the receipt of regulatory approvals and other customary closing conditions. As a result of the Spectrum Transaction, the Company plans to cease its Beam service at the remaining Beam fixed wireless sites upon or prior to the closing of the Spectrum Transaction. The Company is no longer reporting Beam customers as part of its Broadband Revenue Generating Units ("RGUs").

Results of Operations

Three Months Ended September 30, 2022 Compared with the Three Months Ended September 30, 2021

The Company's consolidated results from operations are summarized as follows:

| (\$ in thousands) | Three Months Ended September 30, | | | | Change | |
|---|----------------------------------|--------------|------------|--------------|-----------|---------|
| | 2022 | % of Revenue | 2021 | % of Revenue | \$ | % |
| Revenue | \$ 66,924 | 100.0 | \$ 62,244 | 100.0 | 4,680 | 7.5 |
| Operating expenses | 68,695 | 102.6 | 61,393 | 98.6 | 7,302 | 11.9 |
| Operating (loss) income | (1,771) | (2.6) | 851 | 1.4 | (2,622) | 308.1 |
| Other (expense) income, net | (1,208) | (1.8) | 138 | 0.2 | (1,346) | (975.4) |
| (Loss) income before taxes | (2,979) | (4.5) | 989 | 1.6 | (3,968) | 401.2 |
| Income tax benefit | (251) | (0.4) | (5,506) | (8.8) | 5,255 | 95.4 |
| (Loss) income from continuing operations | (2,728) | (4.1) | 6,495 | 10.4 | (9,223) | (142.0) |
| Income from discontinued operations, net of tax | — | — | 886,326 | 1,424.0 | (886,326) | (100.0) |
| Net (loss) income | \$ (2,728) | (4.1) | \$ 892,821 | 1,434.4 | (895,549) | (100.3) |

Revenue

Revenue increased approximately \$4.7 million, or 7.5%, during the three months ended September 30, 2022 compared with the three months ended September 30, 2021, driven by growth of \$4.5 million, or 7.7%, in the Broadband segment and \$0.2 million, or 5.1%, in the Tower segment. Refer to the discussion of the results of operations for the Broadband and Tower segments, included within this MD&A, for additional information.

Operating expenses

Operating expenses increased approximately \$7.3 million, or 11.9%, for the three months ended September 30, 2022 compared with the three months ended September 30, 2021, driven primarily by \$9.1 million of incremental Broadband operating expenses, partially offset by \$1.6 million of decreased Corporate operating expenses primarily driven by lower depreciation and lower restructuring charges and \$0.2 million of decreased Tower operating expenses primarily driven by lower costs of sales. Refer to the discussion of the results of operations for the Broadband and Tower segments, included within this MD&A, for additional information.

Other income (expense), net

Other income (expense), net decreased \$1.3 million primarily due to higher expense from transition agreements with T-Mobile following the sale of our Wireless business in July 2021, lower income from investments, and higher interest expense.

Income tax benefit

For the three months ended September 30, 2022 the Company recognized an income tax benefit of \$0.3 million, compared with \$5.5 million of income tax benefit for the three months ended September 30, 2021. The \$5.3 million decrease in income tax benefit was primarily due to a one-time increase in income tax benefit during the third quarter of 2021 as a result of a non-cash tax benefit for revaluation of deferred tax liabilities driven by the change in our estimated state tax rate that was triggered by the disposition of our Wireless assets and operations.

Nine Months Ended September 30, 2022 Compared with the Nine Months Ended September 30, 2021

The Company's consolidated results from operations are summarized as follows:

| (\$ in thousands) | Nine Months Ended September 30, | | | | Change | |
|---|---------------------------------|--------------|------------|--------------|-------------|---------|
| | 2022 | % of Revenue | 2021 | % of Revenue | \$ | % |
| Revenue | \$ 197,359 | 100.0 | \$ 182,635 | 100.0 | 14,724 | 8.1 |
| Operating expenses | 202,647 | 102.7 | 177,164 | 97.0 | 25,483 | 14.4 |
| Operating (loss) income | (5,288) | (2.7) | 5,471 | 3.0 | (10,759) | (196.7) |
| Other (expense) income, net | (1,967) | (1.0) | 3,076 | 1.7 | (5,043) | (163.9) |
| (Loss) income before taxes | (7,255) | (3.7) | 8,547 | 4.7 | (15,802) | (184.9) |
| Income tax benefit | (699) | (0.4) | (2,519) | (1.4) | 1,820 | 72.3 |
| (Loss) income from continuing operations | (6,556) | (3.3) | 11,066 | 6.1 | (17,622) | (159.2) |
| Income from discontinued operations, net of tax | — | — | 986,364 | 540.1 | (986,364) | (100.0) |
| Net (loss) income | \$ (6,556) | (3.3) | \$ 997,430 | 546.1 | (1,003,986) | (100.7) |

Revenue

Revenue increased approximately \$14.7 million, or 8.1%, during the nine months ended September 30, 2022 compared with the nine months ended September 30, 2021, driven by growth of \$14.2 million, or 8.4%, in the Broadband segment and \$0.5 million, or 3.6%, in the Tower segment. Refer to the discussion of the results of operations for the Broadband and Tower segments, included within this MD&A, for additional information.

Operating expenses

Operating expenses increased approximately \$25.5 million, or 14.4%, for the nine months ended September 30, 2022 compared with the nine months ended September 30, 2021, driven primarily by \$25.0 million of incremental Broadband operating expenses, \$0.3 million of incremental Corporate operating expenses primarily driven by increased stock-based compensation offset by decreased professional fees, and \$0.2 million of incremental Tower operating expenses.

Other income (expense), net

Other income (expense), net decreased \$5.0 million primarily due to lower income from investments.

Income tax (benefit) expense

For the nine months ended September 30, 2022 the Company recognized an income tax benefit of \$0.7 million, compared with \$2.5 million of income tax benefit for the nine months ended September 30, 2021. The \$1.8 million decrease in income tax benefit was primarily due to a one-time increase in income tax benefit during the third quarter of 2021 as a result of a non-cash tax benefit for revaluation of deferred tax liabilities driven primarily by the change in our estimated state tax rate that was triggered by the disposition of our Wireless assets and operations.

Broadband

Our Broadband segment provides broadband internet, video and voice services to residential and commercial customers in portions of Virginia, West Virginia, Maryland, Pennsylvania, and Kentucky via hybrid fiber coaxial cable under the brand name of Shentel, fiber optics under the brand name of Glo Fiber and fixed wireless network under the brand name of Beam. The Broadband segment also leases dark fiber and provides Ethernet and Wavelength fiber optic services to enterprise and wholesale customers throughout the entirety of our service area under the brand names of Glo Fiber Enterprise and Glo Fiber Wholesale. The Broadband segment also provides voice and DSL telephone services to customers in Virginia's Shenandoah County and portions of adjacent counties as a Rural Local Exchange Carrier ("RLEC"). These integrated networks are connected by our fiber network of over 8,000 route miles.

The following table indicates selected operating statistics of our Broadband segment:

| | <u>September 30, 2022</u> | <u>September 30, 2021</u> |
|---|-------------------------------|-------------------------------|
| Broadband homes and businesses passed (1) | 342,741 | 271,849 |
| Incumbent Cable | 211,829 | 211,013 |
| Glo Fiber | 130,912 | 60,836 |
| Residential & Small and Medium Business ("SMB") RGUs: | | |
| Broadband Data | 130,238 | 114,388 |
| Incumbent Cable | 109,132 | 105,116 |
| Glo Fiber | 21,106 | 9,272 |
| Video | 48,092 | 50,652 |
| Voice | 39,801 | 34,592 |
| Total Residential & SMB RGUs (excludes RLEC) | <u>218,131</u> | <u>199,632</u> |
| Residential & SMB Penetration (2) | | |
| Broadband Data | 38.0 % | 42.1 % |
| Incumbent Cable | 51.5 % | 49.8 % |
| Glo Fiber | 16.1 % | 15.2 % |
| Video | 14.0 % | 18.6 % |
| Voice | 12.2 % | 13.6 % |
| Residential & SMB ARPU (3) | | |
| Broadband Data | \$ 80.05 | \$ 78.85 |
| Incumbent Cable | \$ 81.43 | \$ 79.31 |
| Glo Fiber | \$ 72.75 | \$ 73.69 |
| Video | \$ 102.59 | \$ 100.75 |
| Voice | \$ 25.56 | \$ 28.44 |
| Fiber route miles | 8,072 | 7,219 |
| Total fiber miles (4) | 622,095 | 469,387 |

(1) Homes and businesses are considered passed ("passings") if we can connect them to our network without further extending the distribution system. Passings is an estimate based upon the best available information. Passings will vary among video, broadband data and voice services.

(2) Penetration is calculated by dividing the number of users by the number of passings or available homes, as appropriate.

(3) Average Revenue Per RGU calculation = (Residential & SMB Revenue * 1,000) / average RGUs / 3 months

(4) Total fiber miles are measured by taking the number of fiber strands in a cable and multiplying that number by the route distance. For example, a 10 mile route with 144 fiber strands would equal 1,440 fiber miles.

Three Months Ended September 30, 2022 Compared with the Three Months Ended September 30, 2021

Broadband results from operations are summarized as follows:

| (\$ in thousands) | Three Months Ended September 30, | | | | Change | |
|--------------------------------------|----------------------------------|--------------|-----------|--------------|---------|--------|
| | 2022 | % of Revenue | 2021 | % of Revenue | \$ | % |
| Broadband operating revenue | | | | | | |
| Residential & SMB | \$ 48,700 | 78.1 | \$ 44,783 | 77.3 | 3,917 | 8.7 |
| Commercial Fiber | 9,523 | 15.3 | 9,059 | 15.6 | 464 | 5.1 |
| RLEC & Other | 4,163 | 6.7 | 4,071 | 7.0 | 92 | 2.3 |
| Total broadband revenue | 62,386 | 100.0 | 57,913 | 100.0 | 4,473 | 7.7 |
| Broadband operating expenses | | | | | | |
| Cost of services | 26,193 | 42.0 | 24,333 | 42.0 | 1,860 | 7.6 |
| Selling, general, and administrative | 13,946 | 22.4 | 11,898 | 20.5 | 2,048 | 17.2 |
| Restructuring expense | 169 | 0.3 | 71 | 0.1 | 98 | 138.0 |
| Impairment expense | 477 | 0.8 | — | — | 477 | — |
| Depreciation and amortization | 16,791 | 26.9 | 12,211 | 21.1 | 4,580 | 37.5 |
| Total broadband operating expenses | 57,576 | 92.3 | 48,513 | 83.8 | 9,063 | 18.7 |
| Broadband operating income | \$ 4,810 | 7.7 | \$ 9,400 | 16.2 | (4,590) | (48.8) |

Residential & SMB (small & medium business) revenue

Residential & SMB revenue for the three months ended September 30, 2022 increased approximately \$3.9 million, or 8.7%, compared with the three months ended September 30, 2021, primarily driven by 127.6% and 3.8% year-over-year growth in Glo Fiber and incumbent cable broadband data RGUs, respectively, driven by increased customer demand for higher speed data service.

Commercial Fiber revenue

Commercial Fiber revenue for the three months ended September 30, 2022 increased approximately \$0.5 million, or 5.1%, compared with the three months ended September 30, 2021, primarily driven by increased connections.

Cost of services

Cost of services for the three months ended September 30, 2022 increased approximately \$1.9 million, or 7.6%, compared with the three months ended September 30, 2021, driven by higher compensation and maintenance expenses. Compensation increased due to salary and wage increases, higher medical benefit costs and higher headcount to support the expansion of our Glo Fiber network. Maintenance increased due to higher cable replacement, fuel and field engineering costs.

Selling, general and administrative

Selling, general and administrative expense increased \$2.0 million, or 17.2%, compared with the three months ended September 30, 2021, due primarily to higher compensation expense, advertising, bad debt and property taxes. Compensation increased due to higher salary and wages, medical expenses and headcount to support Glo Fiber expansion.

Restructuring expense

Restructuring expense was consistent with the prior year period.

Impairment expense

During the third quarter of 2022, the Company incurred impairment charges of \$0.5 million primarily as a result of the discontinued use of Beam assets.

Depreciation and amortization

Depreciation and amortization for the three months ended September 30, 2022 increased \$4.6 million, or 37.5%, compared with the three months ended September 30, 2021, primarily as a result of our network expansion of our Glo Fiber network and due to the acceleration of depreciation associated with assets at Beam sites to be decommissioned prior to or upon the closing of the Spectrum Transaction.

Nine Months Ended September 30, 2022 Compared with the Nine Months Ended September 30, 2021

Broadband results from operations are summarized as follows:

| (\$ in thousands) | Nine Months Ended September 30, | | | | Change | |
|--------------------------------------|---------------------------------|--------------|------------|--------------|----------|---------|
| | 2022 | % of Revenue | 2021 | % of Revenue | \$ | % |
| Broadband operating revenue | | | | | | |
| Residential & SMB | \$ 143,512 | 78.2 | \$ 131,702 | 77.8 | 11,810 | 9.0 |
| Commercial Fiber | 27,930 | 15.2 | 26,061 | 15.4 | 1,869 | 7.2 |
| RLEC & Other | 12,070 | 6.6 | 11,531 | 6.8 | 539 | 4.7 |
| Total broadband revenue | 183,512 | 100.0 | 169,294 | 100.0 | 14,218 | 8.4 |
| Broadband operating expenses | | | | | | |
| Cost of services | 76,801 | 41.9 | 70,050 | 41.4 | 6,751 | 9.6 |
| Selling, general, and administrative | 41,376 | 22.5 | 35,429 | 20.9 | 5,947 | 16.8 |
| Restructuring expense | 629 | 0.3 | 203 | 0.1 | 426 | 209.9 |
| Impairment expense | 4,884 | 2.7 | 99 | 0.1 | 4,785 | 4,833.3 |
| Depreciation and amortization | 42,724 | 23.3 | 35,648 | 21.1 | 7,076 | 19.8 |
| Total broadband operating expenses | 166,414 | 90.7 | 141,429 | 83.5 | 24,985 | 17.7 |
| Broadband operating income | \$ 17,098 | 9.3 | \$ 27,865 | 16.5 | (10,767) | (38.6) |

Residential & SMB (small & medium business) revenue

Residential & SMB revenue for the nine months ended September 30, 2022 increased approximately \$11.8 million, or 9.0%, compared with the nine months ended September 30, 2021, primarily driven by 127.6% and 3.8% year-over-year growth in Glo Fiber and incumbent cable broadband data RGUs, respectively, driven by increased customer demand for higher speed data service.

Commercial Fiber revenue

Commercial Fiber revenue for the nine months ended September 30, 2022 increased approximately \$1.9 million, or 7.2%, compared with the nine months ended September 30, 2021, primarily driven by increased connections.

Cost of services

Cost of services for the nine months ended September 30, 2022, increased approximately \$6.8 million, or 9.6%, compared with the nine months ended September 30, 2021, driven by higher maintenance and compensation expenses. Maintenance increased due to higher cable replacement, fuel and field engineering costs. Compensation increased due to higher salary and wage increases, medical benefit costs and headcount to support the expansion of our Glo Fiber network, .

Selling, general and administrative

Selling, general and administrative expense for the nine months ended September 30, 2022, increased \$5.9 million, or 16.8%, compared with the nine months ended September 30, 2021, driven primarily by a \$2.7 million increase in compensation, a \$1.5 million increase in advertising to support Glo Fiber expansion, \$1.2 million increase in software fees and professional fees driven by upgrades to our operations support, customer relationship management and enterprise resource planning systems, a \$0.5 million increase in bad debt expense. Compensation increased due to higher salary and wage increases, medical benefit costs and headcount to support the expansion of our Glo Fiber network,

Restructuring expense

Restructuring expense increased \$0.4 million due to the partial ceasing of Beam operations.

Impairment expense

Impairment expense is primarily driven by impairment charges of \$4.1 million related to Beam fixed wireless sites at which the Company permanently ceased operations in the second quarter of 2022.

Depreciation and amortization

Depreciation and amortization increased \$7.1 million, or 19.8%, compared with the nine months ended September 30, 2021, primarily as a result of our network expansion of our Glo Fiber network and the accelerating depreciation of the Beam network assets.

Tower

Our Tower segment owns cell towers and leases colocation space on the towers to wireless communications providers. Substantially all of our owned towers are built on ground that we lease from the respective landlords.

The following table indicates selected operating statistics of the Tower segment:

| | September 30, 2022 | September 30, 2021 |
|---------------------------|-----------------------|-----------------------|
| Macro tower sites | 222 | 223 |
| Tenants | 457 | 470 |
| Average tenants per tower | 2.0 | 2.0 |

Three Months Ended September 30, 2022 Compared with the Three Months Ended September 30, 2021

Tower results from operations are summarized as follows:

| <i>(\$ in thousands)</i> | Three Months Ended September 30, | | | | Change | |
|--------------------------|----------------------------------|--------------|----------|--------------|--------|-------|
| | 2022 | % of Revenue | 2021 | % of Revenue | \$ | % |
| Tower revenue | \$ 4,677 | 100.0 | \$ 4,449 | 100.0 | 228 | 5.1 |
| Tower operating expenses | 2,087 | 44.6 | 2,286 | 51.4 | (199) | (8.7) |
| Tower operating income | \$ 2,590 | 55.4 | \$ 2,163 | 48.6 | 427 | 19.7 |

Revenue

Revenue increased approximately \$0.2 million, or 5.1%, for the three months ended September 30, 2022 compared with the three months ended September 30, 2021, primarily due to an increase in revenue per tenant as a result of one-time application fees.

Operating expenses

Operating expenses for the three months ended September 30, 2022 decreased \$0.2 million, or 8.7%, compared with the prior year period. The decrease was primarily driven by lower costs of service as a result of lower tower maintenance costs.

Nine Months Ended September 30, 2022 Compared with the Nine Months Ended September 30, 2021

Tower results from operations are summarized as follows:

| <i>(\$ in thousands)</i> | Nine Months Ended September 30, | | | | Change | |
|--------------------------|---------------------------------|--------------|-----------|--------------|--------|-----|
| | 2022 | % of Revenue | 2021 | % of Revenue | \$ | % |
| Tower revenue | \$ 14,226 | 100.0 | \$ 13,728 | 100.0 | 498 | 3.6 |
| Tower operating expenses | 6,598 | 46.4 | 6,354 | 46.3 | 244 | 3.8 |
| Tower operating income | \$ 7,628 | 53.6 | \$ 7,374 | 53.7 | 254 | 3.4 |

Revenue

Revenue increased approximately \$0.5 million, or 3.6%, for the nine months ended September 30, 2022 compared with the nine months ended September 30, 2021, primarily due to an increase in revenue per tenant.

Operating expenses

Operating expenses for the nine months ended September 30, 2022 increased \$0.2 million, or 3.8%, compared with the prior year period. The increase was primarily due to depreciation expense.

Financial Condition, Liquidity and Capital Resources

Sources and Uses of Cash: Our principal sources of liquidity are our cash and cash equivalents, cash generated from operations, and borrowings under our Credit Agreement, dated July 1, 2021 (the "Credit Agreement").

As of September 30, 2022, our cash and cash equivalents totaled \$33.0 million and the availability under our delayed draw term loans and revolving line of credit was \$375.0 million, for total available liquidity of \$408.0 million.

Operating activities from continuing operations generated approximately \$56.2 million during the nine months ended September 30, 2022, representing an increase of \$24.6 million compared with the prior year period, driven primarily by changes in working capital.

Operating activities from discontinued operations were not material during the nine months ended September 30, 2022 due to the sale of the Wireless business in 2021.

Net cash used in investing activities for continuing operations increased \$12.0 million during the nine months ended September 30, 2022, compared with the nine months ended September 30, 2021, primarily due to a \$13.6 million increase in capital expenditures due primarily to higher spending in the Broadband segment to enable our Glo Fiber market expansion.

Net cash provided by financing activities for continuing operations was \$23.1 million during the nine months ended September 30, 2022, compared with net cash used in financing activities for continuing operations of \$940.4 million for the nine months ended September 30, 2021. The change was primarily due to a \$936.9 million dividend paid in the third quarter of 2021 in connection with the sale of the Wireless business compared to no dividends paid in the nine months ended September 30, 2022, partially offset by \$25 million borrowed under the Company's term loans in the third quarter of 2022.

The Company expects to receive income tax refunds of approximately \$29.5 million related to our 2021 income tax returns.

Indebtedness: On July 1, 2022, we borrowed \$12.5 million under each of the delayed draw term loan facilities available under the Credit Agreement for a total of \$25.0 million. We expect to borrow the remaining \$275.0 million available under these term loans by June 2023 to fund planned capital expenditures aimed at our network and subscriber growth and expansion initiatives. As of September 30, 2022, the Company's indebtedness totaled approximately \$25.0 million, net of unamortized loan fees of \$26.0 thousand, with an annualized overall weighted average interest rate of approximately 3.89%. Refer to Note 8, *Debt*, for information about the Company's Credit Facility.

As of September 30, 2022, the Company was in compliance with the financial covenants in our Credit Agreement.

We expect our cash on hand, cash flow from continuing operations, and availability of funds from our Credit Agreement will be sufficient to meet our anticipated liquidity needs for business operations for the next twelve months. There can be no assurance that we will continue to generate cash flows at or above current levels.

We expect our capital expenditures to exceed the cash flow provided from continuing operations through 2025, as we expand our Glo Fiber broadband network to potentially reach over 450,000 passings.

The actual amount and timing of our future capital requirements may differ materially from our estimates depending on the demand for our products and services, new market developments and expansion opportunities.

Our cash flows from continuing operations could be adversely affected by events outside our control, including, without limitation, changes in overall economic conditions including rising inflation, regulatory requirements, changes in technologies, changes in competition, demand for our products and services, availability of labor resources and capital, natural disasters, pandemics and outbreaks of contagious diseases and other adverse public health developments, such as COVID-19, and other conditions. Our ability to attract and maintain a sufficient customer base, particularly in our Broadband markets, is critical to our ability to maintain a positive cash flow from operations. The foregoing events individually or collectively could affect our results.

Critical Accounting Policies

There have been no material changes to the critical accounting policies previously disclosed in Part II, Item 8 of our 2021 Form 10-K for the year ended December 31, 2021.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

On July 1, 2022, we borrowed a total of \$25.0 million pursuant to the variable rate delayed draw term loans available under the Credit Agreement, and expect to continue to borrow upon our Credit Agreement as needed to fund the Company's future capital expenditures. We expect to draw an additional \$275 million against the Credit Agreement by June 2023. Fluctuations in interest rates on future borrowings could result in increased market risk.

As of September 30, 2022, the Company had \$25 million of gross variable rate debt outstanding, bearing interest at a weighted average rate of 3.89%. An increase in market interest rates of 1.00% would add approximately \$0.3 million to annual interest expense.

ITEM 4. CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As disclosed in our 2021 Form 10-K, we identified material weaknesses in internal control over financial reporting, and identified our remediation plan. The material weaknesses will not be considered remediated until management's remediation plan has been fully enacted and any updated and enhanced operational processes and internal control activities operate effectively for a sufficient period of time, and management has concluded, through testing and evaluation, that these enhanced internal controls are operating effectively.

Management, under the supervision and with the participation of our President and Chief Executive Officer, who is the Principal Executive Officer, the Senior Vice President - Finance and Chief Financial Officer, who is the Principal Financial Officer, and the Vice President and Chief Accounting Officer, who is the Principal Accounting Officer, conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined by Rule 13a-15(e) under the Exchange Act), as of the end of the period covered by this Quarterly Report on Form 10-Q. As our remediation plan has not yet been fully completed, our President and Chief Executive Officer, our Senior Vice President - Finance and Chief Financial Officer and our Vice President and Chief Accounting Officer have concluded that our disclosure controls and procedures continued to be ineffective as of September 30, 2022.

Our disclosure controls include the use of a Disclosure Committee which is comprised of representatives from our Accounting, Human Resources, Legal, Operations, Technology, and Government Affairs/Regulatory functions and are designed to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act is accumulated and communicated to our management, including our Principal Executive Officer, Principal Financial Officer, and Principal Accounting Officer, as appropriate, to allow timely decisions regarding required disclosure. Notwithstanding the material weaknesses, management has concluded that the unaudited condensed consolidated financial statements included in this Quarterly Report on Form 10-Q were prepared and presented in accordance with U.S. generally accepted accounting principles (U.S. GAAP) and fairly state, in all material respects, our financial position, results of operations and cash flows for the periods presented.

Changes in Internal Control over Financial Reporting

During the three months ended September 30, 2022, the Company continued implementation of management's remediation plan. Our 2022 accomplishments are summarized below.

- We formed a Company wide, cross functional task force of employees, charged with implementing the remediation plan with regular reports on progress provided to the Principal Executive Officer and Principal Financial Officer.
- We completed an implementation of a new enterprise resource planning ("ERP") system and a lease accounting system. In the process of deploying these new systems, we designed and implemented new, or otherwise enhanced existing, internal control activities to complement operational and administrative process changes required to support the functionality of our new ERP and lease accounting systems.
- We are in the process of reevaluating of our accounting policies including those established in conjunction with management's remediation plan as reported in Item 9A of our 2021 Form 10-K. As a result of this ongoing effort, we have not yet identified any new significant financial reporting risks that required implementation or enhancement of new or existing policies or key internal control activities.
- Employee incentives and professional development opportunities have been thoughtfully designed to drive employee engagement, retention, and focus on our remediation plan. Employee turnover to-date has not had a significant impact on our remediation efforts.

The Company is committed to complete its remediation efforts during 2022. We cannot provide assurance on when we will remediate the identified material weaknesses, nor can we be certain whether additional actions will be required to be added to our remediation plan. Moreover, we cannot provide assurance that additional material weaknesses will not arise in the future.

PART II

ITEM 1. LEGAL PROCEEDINGS

We are currently involved in, and may in the future become involved in, legal proceedings, claims and investigations in the ordinary course of our business. Although the results of these legal proceedings, claims and investigations cannot be predicted with certainty, we do not believe that the final outcome of any matters that we are currently involved in are reasonably likely to have a material adverse effect on our business, financial condition or results of operations. Regardless of final outcomes, however, any such proceedings, claims, and investigations may nonetheless impose a significant burden on management and employees and be costly to defend, with unfavorable preliminary or interim rulings.

ITEM 1A. RISK FACTORS

We discuss in our Annual Report on Form 10-K various risks that may materially affect our business. We use this section to update this discussion to reflect material developments since our Form 10-K was filed. As of September 30, 2022, the Company has not identified any needed updates to the risk factors included in our most recent Form 10-K.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Unregistered Sales of Equity Securities

None.

Use of Proceeds from Registered Securities

None.

Purchases of Equity Securities by the Issuer or Affiliated Purchasers

In conjunction with the vesting of stock awards or exercise of stock options, the grantees may surrender awards necessary to cover the statutory tax withholding requirements and any amounts required to cover stock option strike prices associated with the transaction. The following table provides information about shares surrendered during the quarter ended September 30, 2022, to settle employee tax withholding obligations related to the vesting of stock awards.

(in thousands, except per share amounts)

| | Number of Shares Surrendered | Average Price Paid per Share |
|-----------------------------|---|---|
| July 1 to July 31 | — | \$— |
| August 1 to August 31 | — | \$— |
| September 1 to September 30 | 6 | \$18.61 |
| Total | 6 | |

ITEM 6. Exhibits Index

Exhibit No. Exhibit Description

| | |
|------------------------|---|
| 10.1 | Form of Performance Share Unit Award, filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on September 23, 2022. |
| 31.1 * | Certification of Principal Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934. |
| 31.2 * | Certification of Principal Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934. |
| 31.3 * | Certification of Principal Accounting Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934. |
| 32 ** | Certifications pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and 18 U.S.C. § 1350. |
| (101) | Formatted in Inline XBRL (Extensible Business Reporting Language) |
| 101.INS | Inline XBRL Instance Document - the instance document does not appear in the interactive data file because its XBRL tags are embedded within the Inline XBRL document |
| 101.SCH | Inline XBRL Taxonomy Extension Schema Document |
| 101.CAL | Inline XBRL Taxonomy Extension Calculation Linkbase Document |
| 101.DEF | Inline XBRL Taxonomy Extension Definition Linkbase Document |
| 101.LAB | Inline XBRL Taxonomy Extension Label Linkbase Document |
| 101.PRE | Inline XBRL Taxonomy Extension Presentation Linkbase Document |
| 104 | Cover Page Interactive Data File (embedded within the Inline XBRL document) |

* Filed herewith

** This certification is deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (Exchange Act), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended (Securities Act), or the Exchange Act.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SHENANDOAH TELECOMMUNICATIONS COMPANY

/s/ James J. Volk

James J. Volk

Senior Vice President and Chief Financial Officer
(Principal Financial Officer)

Date: November 2, 2022

CERTIFICATION

I, Christopher E. French, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Shenandoah Telecommunications Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (1) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (2) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (3) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (4) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (1) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (2) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/S/ CHRISTOPHER E. FRENCH

Christopher E. French, President and Chief Executive Officer

(Principal Executive Officer)

Date: November 2, 2022

CERTIFICATION

I, James J. Volk, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Shenandoah Telecommunications Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (1) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (2) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (3) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (4) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (1) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (2) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/JAMES J. VOLK

James J. Volk, Senior Vice President – Chief Financial Officer

(Principal Financial Officer)

Date: November 2, 2022

CERTIFICATION

I, Dennis Romps, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Shenandoah Telecommunications Company;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (1) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (2) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (3) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (4) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (1) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (2) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/DENNIS ROMPS

Dennis Romps, Vice President - Chief Accounting Officer

(Principal Accounting Officer)

Date: November 2, 2022

EXHIBIT 32

**Written Statement of Chief Executive Officer and Chief Financial Officer
Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

Each of the undersigned, the President and Chief Executive Officer and the Senior Vice President - Chief Financial Officer, of Shenandoah Telecommunications Company (the "Company"), hereby certifies that, on the date hereof:

- (1) The quarterly report on Form 10-Q of the Company for the three and nine months ended September 30, 2022 filed on the date hereof with the Securities and Exchange Commission (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) Information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

/S/CHRISTOPHER E. FRENCH

Christopher E. French
President and Chief Executive Officer
(Principal Executive Officer)
November 2, 2022

/S/JAMES J. VOLK

James J. Volk
Senior Vice President – Chief Financial Officer
(Principal Financial Officer)
November 2, 2022

The foregoing certification is being furnished solely pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 (the "Exchange Act") and 18 U.S.C. Section 1350 and is not being filed as part of the Report or as a separate disclosure document. This certification shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to liability under that section. This certification shall not be deemed to be incorporated by reference into any filing under the Securities Act of 1933 or the Exchange Act except to the extent this Exhibit 32 is expressly and specifically incorporated by reference in any such filing.
